

Aplisens: A Brief Pause Before Further Growth?

Aplisens Group, a leading company in the control and measurement instruments industry, has published its financial results for the first half of 2024. Despite unfavorable market conditions, stagnation in European markets, and inflationary pressure, the company has maintained solid financial fundamentals, recording revenues of PLN 78.6 million, which represents a decrease of 2.2% compared to the same period last year. The net profit amounted to PLN 12.75 million, reflecting a decline of 27.6% year-on-year. Despite these challenges, Aplisens remains optimistic about the future, focusing on executing its growth strategy and geographical diversification. The company continues to aim at achieving its financial targets set for 2024.

The domestic market remains Aplisens' primary operational market, where revenues increased by 1% year-on-year to PLN 31 million, accounting for 39.5% of the Group's total sales. Positive results were noted in non-European markets, which showed a sales growth rate of 6.5%. However, weaker year-on-year results were recorded in European markets. The prevailing stagnation in many of the industries served by the company led to a revenue decline of 11.1% year-on-year to PLN 17.7 million.

- As expected, the second quarter of 2024 was weaker in terms of both revenues and results compared to the first quarter of 2024. The 2.2% decline in revenues in the first half of 2024 was primarily due to a high comparative base and stagnation in European and domestic markets. Lower profitability was the result of decreased revenues and higher labor costs. Nevertheless, thanks to our great flexibility, continuously expanded and modernized product family, and marketing efforts focused on promising markets, mainly outside Europe, we see real opportunities for improved results in the coming quarters - commented **Adam Żurawski, CEO of Aplisens.**

In the first half of 2024, Aplisens' investments amounted to PLN 6.11 million, with PLN 4.83 million allocated to the purchase of machinery and equipment, and PLN 1.29 million spent on research and development as well as certifications.

The company also continued its dividend policy and share buyback program, allocating a total of PLN 19 million to these purposes. As part of the share buyback program, Aplsens repurchased 352,252 shares for PLN 7.9 million, while PLN 11.1 million was distributed to shareholders in the form of dividends.